

HOT 100 RANKINGS

Rank	Company name	What they do	Headquarters	The boss	Inc.	Sales 2005* (£000)	Sales 2002* (£000)	Profit Margins (%)	Sales per employee (£000)	Annual growth pa (%)†
1	MX TELECOM	Mobile software developer	London	Mark Fitzgerald	7/6/00	24,626	75	1.2	1,759	609%
2	VIBRANT MEDIA	Marketing software developer	London	Craig Gooding	24/5/00	6,826	112	6.8	N/A	293%
3	VENN GROUP	Recruitment consultancy	London	Philip Hannah	15/6/00	27,131	478	3.0	180	284%
4	COVION	Facilities manager	Reading	David Steventon	21/9/00	10,297	279	3.0	29	266%
5	SECURE MAIL SERVICES	Parcel delivery services	Milton Keynes	James Greenbury	15/9/00	43,905	1,018	7.6	96	251%
6	HEATING PLUMBING SUPPLIES	Wholesale hardware supplier	Newhaven	Ron Walker	2/3/01	16,244	710	4.5	290	167%
7	LEJISTA	Textile importer	Huddersfield	Duncan Davidson	30/3/00	10,876	874	3.6	N/A	165%
8	OFFSPEC KITCHENS	Kitchen manufacturer/ retailer	Billingshurst	Peter Blackburn	30/1/01	7,215	385	4.0	131	158%
9	WORK GROUP 1	Recruitment consultancy	London	Simon Howard	31/3/99	31,051	2,839	2.7	268	154%
10	JOB PARTNERS	HR software developer	London	Patrice Barbedette	17/11/98	5,301	360	4.7	126	145%
11	DR FOSTER	Health information provider	London	Tim Kelsey	22/7/99	6,825	467	7.0	N/A	145%
12	FREEDOM 2 SURF 2	Internet service provider	Aylesbury	Chris Panayis	4/6/97	6,686	536	2.9	371	132%
13	GCG	Greetings card retailer	Peterborough	Milton Guffogg	12/8/94	83,330	7,143	6.4	31	127%
14	99p STORES	Discount retailer	Daventry	Nadir Lalani	24/8/00	42,279	3,744	0.7	69	124%
15	INSURE AND GO	Insurance broker	Braintree	Perry Wilson	21/8/00	8,501	585	9.5	82	113%
16	NET-A-PORTER	Online women's fashion retailer	London	Natalie Massenet	5/8/99	11,775	1,267	1.8	132	110%
17	MICROLINE	Mobile phone retailer	Hemel Hempstead	Jaspal Singh	5/6/95	9,879	1,065	1.9	412	110%
18	HUNTSWOOD	Outsourced customer service	Reading	David Brownlow	11/4/00	36,299	6,028	12.3	244	108%
19	THE BUTTONWOOD TREE GROUP 1	Technology consultancy	London	Nigel Walder	11/12/00	7,049	883	9.7	294	105%
20	THE SANCTUARY SPA GROUP	Spa operator	Hemel Hempstead	Alice Avis	28/9/89	8,995	1,092	28.1	53	102%
21	CONSERVATION BUILDERS	Property developer	London	Jeremy Paxton	3/2/99	7,212	892	2.2	N/A	101%
22	GREENERGY INTERNATIONAL	Environment-friendly fuel supplier	London	Andrew Owens	16/4/93	436,114	67,648	0.3	12,827	100%
23	DIRECT MOTORLINE	Insurance broker	Brentwood	Paul Cosh	13/10/00	5,549	705	5.4	52	99%
24	CISILION	Computer network services	Croydon	Roger Paul	4/1/00	8,322	1,622	0.9	203	97%
25	EURO DISMANTLING SERVICES	Demolition contractor	Sheffield	R Booth	11/4/94	26,138	3,421	8.2	220	97%
26	NR EVANS	Road haulage contractor	Llanelli	Neil Evans	11/9/00	15,530	2,103	1.3	62	95%
27	MACDONALD ESTATES	Property developer	Edinburgh	Kevin Robertson	31/1/97	39,132	5,411	3.9	2,609	93%
28	PARASOL	Online PAYE service	Warrington	Rob Crossland	6/3/00	132,372	18,620	0.7	44	92%
29	STAN JAMES	Off-course bookmaker	Newbury	Steve Fisher	29/8/86	250,755	35,699	1.5	1,433	92%
30	CHESS	Telecoms consultant	Alderley Edge	David Pollock	10/3/93	9,738	1,392	9.2	171	91%
31	JIMMY CHOO	Designer footwear retailer	London	Robert Bensoussan	15/4/96	27,812	2,378	10.6	488	90%
32	LEWIS DAY TRANSPORT	Courier and taxi operator	London	Hilton Lewis	18/1/01	29,460	5,542	4.8	144	88%
33	STREAMFOODS	Fruit snack manufacturer	Wisbech	Ian Ding	14/5/99	5,643	900	8.8	97	84%
34	GORDON RAMSAY	Restaurant operator and chef	London	Christopher Hutcheson	29/10/97	30,952	4,948	12.6	46	84%
35	JOE BROWNS	Clothing retailer	Leeds	Simon Brown	17/9/90	9,174	1,493	8.8	183	83%
36	SHIRE LEASING	Leasing finance operator	Tamworth	John Worton	2/3/90	66,002	10,809	2.3	776	83%
37	BRIDGEWELL GROUP	Investment bank	London	Rennie McConnochie	12/4/00	15,714	2,577	6.7	201	83%
38	PRACTIV APPLIED SOFTWARE	E-commerce consultancy	Guildford	Charles Shrimpton	28/4/00	6,255	1,034	5.8	216	82%
39	PMI GROUP	Field marketing consultancy	Maidenhead	Gail Tunesi	21/1/97	9,696	1,617	7.2	13	82%
40	REALLY USEFUL PRODUCTS	Plastic box manufacturer	Leeds	Michael Pickles	23/12/99	5,625	963	10.3	N/A	80%
41	JEWELS OF THE WORLD	Travel agency	London	Ibrahim Kanli	10/10/94	9,315	1,659	0.8	N/A	78%
42	BNS TELECOM	Telecoms services provider	Prudhoe	Garry Moat	23/7/96	19,762	3,524	6.9	128	78%
43	GLADEDALE GROUP	Property developer	Epsom	Remo Dipre	21/6/96	340,561	61,379	15.6	533	77%
44	ONEBILL	Telecoms services reseller	Worthing	Michael Thornley	14/7/00	20,900	3,770	4.5	332	77%
45	PERSONAL TOUCH FINANCIAL SERVICES	Insurance consultant	Solihull	Martin Wilson	21/7/97	32,105	5,840	0.6	265	76%
46	FACT-BASED COMMUNICATIONS	TV producer/ distributor	London	Anmar Kawash	20/1/98	11,873	2,184	2.2	135	76%
47	4D TELECOM	Chat-line operator	London	Christopher Bradbury	13/1/92	14,324	2,770	33.1	196	73%
48	OLDROYD FLOORING	Industrial floor layer	Ossett	Shane Oldroyd	19/9/95	11,045	2,172	0.5	N/A	72%
49	BARRONS	Caravan retailer	Chorley	Nick Markl	20/3/01	86,678	12,863	3.8	270	72%
50	CHEMICARE HEALTH 2	Dispensing chemist	St Helens	David Turner	24/11/99	15,618	3,095	10.3	103	72%

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51	HODGSON AUTOMOTIVE	Motor dealership	Bishop's Stortford	Kevin Walter	16/11/98	60,272	12,001	0.1	437	71%
52	THE ETON COLLECTION	Hotel developer and operator	London	Peter Tyrie	30/10/98	11,688	2,342	5.5	60	71%
53	FOOTWORK PRODUCTIONS	David Beckham's business	London	Andrew Thompson	24/4/96	17,336	3,535	77.5	5,779	70%
54	BOND CARE HOMES	Nursing home operator	London	Leib Levison	3/6/97	18,278	4,063	23.2	18	70%
55	CHURCHILL RETIREMENT LIVING	Sheltered housing developer	Ringwood	Spencer McCarthy	23/11/84	24,589	5,127	23.7	304	69%
56	UK GOLF SERVICES	Sports goods manufacturer	Slough	Graeme Stevens	18/8/00	5,214	1,359	11.7	N/A	69%
57	BARCHESTER HEALTHCARE	Carehome operator	London	Mike Parsons	22/2/93	130,429	27,527	13.4	19	68%
58	MULTIMAP	Online mapping services	London	Jeff Keliksy	2/11/95	5,361	1,153	18.7	125	67%
59	THE CAPITAL PUB COMPANY	Pub operator	London	David Bruce	4/12/00	8,390	910	13.9	59	66%
60	ACOUSTIC SOLUTIONS	Audio visual products	Harrow	David Stobart	2/7/97	17,069	3,741	2.7	406	66%
61	ADVANCE SCREEDING	Floor screeding provider	Dartford	Victor Cottam	9/12/98	5,181	1,137	7.8	N/A	66%
62	MOVEWITHUS	Property management	Huntingdon	Sean King	22/11/99	6,649	1,461	2.7	80	66%
63	BLUEFROG	Advertising agency	London	Mark Phillips	19/9/97	13,068	2,878	1.7	319	66%
64	LIVING VENTURES	Chain of restaurants and bars	Liverpool	Tim Bacon	8/9/99	27,678	6,114	5.4	32	65%
65	WORLDROOM 2	Telecoms services reseller	Newbury	Clive Drake	15/1/93	22,024	4,873	2.2	239	65%
66	INNISFREE GROUP	Investment bank	London	David Metter	12/7/95	18,741	4,198	37.5	1,041	65%
67	EAGLEMOSS PUBLISHING GROUP	Book and magazine publisher	London	David Stanley	10/8/93	81,191	18,251	8.2	671	64%
68	LANCSVILLE CONSTRUCTION	Building contractor	Harrow	Mark Henry	23/8/91	30,105	6,800	1.2	538	64%
69	MONEYSUPERMARKET.COM	Online financial services	Deeside	Simon Nixon	9/2/96	59,689	13,608	25.7	233	64%
70	FUTURE FILM GROUP	Film production services	London	Stephen Margolis	8/6/00	64,217	14,660	0	2,378	64%
71	PROHIRE GROUP	Vehicle rental services	Stoke-On-Trent	David Barlow	1/10/97	12,241	2,839	5.9	408	63%
72	NAKED COMMUNICATIONS	Advertising agency	London	Jon Wilkins	1/6/00	5,624	1,317	12.6	170	62%
73	TAURUS INFOMATICS	IT consultancy	Nottingham	Glyn Heath	7/7/98	7,403	2,175	4.5	337	62%
74	EUROGATE	Freight forwarder	Woodford Green	George Nagy	25/5/99	28,333	6,678	4.0	270	62%
75	FLEET HIRE	Fleet manager	Solihull	David Bourne	20/11/00	21,894	6,921	0.7	811	62%
76	TDS PROMETHEAN	Electronic equipment manufacturer	Blackburn	Stephen Jury	10/3/89	69,366	16,466	15.2	222	62%
77	AFTERSHOCK	Clothing wholesaler and retailer	London	Hiro Harjani	2/11/00	6,516	1,569	4.3	171	61%
78	001 REACTFAST SOLUTIONS	Emergency maintenance services	Birmingham	Mick Fitzgerald	2/11/00	12,083	2,912	2.8	68	61%
79	RJH TRADING	Metal trader	London	Charles Swindon	27/5/97	21,958	5,320	0.4	N/A	60%
80	SWIFT FIRE AND SECURITY GROUP	Security systems installation	London	Nigel Jackson	26/1/82	14,029	3,430	7.8	86	60%
81	DEREK INGRAM HOMES	Property developer	Wymondham	Derek Ingram	2/10/95	5,883	1,451	14.6	346	59%
82	INNOCENT DRINKS	Fruit juice manufacturer	London	Adam Balon	2/6/00	16,700	4,734	0	N/A	59%
83	DATA LOCATOR GROUP	Consumer lifestyle data	Watford	Simon Johnson	8/12/98	14,860	4,031	8.9	34	59%
84	THE SOURCE CLAIM SUPPORT GROUP 1	Insurance consultant	Harlow	Nick Ayton	26/11/93	28,461	7,087	7.1	347	59%
85	OBJECTIVE PRODUCTIONS	TV producer	London	Andrew O'Connor	9/4/92	6,698	1,673	2.6	N/A	59%
86	MLS GROUP	Business centre operator	London	Paul Williams	19/12/00	16,518	4,206	4.3	160	58%
87	PARTNERS GROUP	Recruitment consultancy	London	Tim Smeaton	9/11/99	21,553	5,500	6.1	392	58%
88	I-LEVEL	Online advertising agency	London	Andrew Walmsley	3/11/98	30,793	7,884	1.4	560	57%
89	HEALTHCARE AT HOME	Healthcare products distributor	Burton-On-Trent	Charles Walsh	13/8/99	160,104	41,011	2.3	420	57%
90	INSTEP SHOES	Children's footwear retailer	London	Michael Rakison	16/6/88	6,494	1,689	2.5	34	57%
91	CHESTNUT HOMES	Building contractor	Lincoln	David Newton	21/10/92	15,584	4,066	33.4	236	56%
92	NUCARE	Pharmaceutical wholesaler	Milton Keynes	Mahesh Shah	25/5/93	55,224	14,461	4.2	254	56%
93	EQUIDEBT	Debt collector	Warwick	Robert Scott	12/2/92	13,130	3,495	10.5	122	55%
94	CENTRIX NETWORKING	Computer network services	Newbury	Lisa Hammond	26/11/98	8,248	2,211	14.3	243	55%
95	ICON LIVE	Supplier of fashion accessories	Sussex	Carly Read	15/2/01	24,966	1,124	8.8	53	55%
96	LONDON & COUNTRY MORTGAGES	Mortgage provider	Bath	Mike Edge	12/2/86	9,149	2,481	24.3	63	54%
97	STRATHCLYDE HOMES	Property developer	Glasgow	John O'Neill	14/4/88	16,152	4,386	12.8	367	54%
98	PARKBURN PRECISION HANDLING	Defence and telecoms manufacturer	Hamilton	Andrew Lawson	18/5/95	9,996	2,734	5.0	122	54%
99	ESPRIT HOLIDAYS	Tour operator and flight broker	Fleet	Andy Perrin	8/12/00	27,451	10,670	5.2	95	54%
100	COFFEE NATION	Coffee vending machine operator	High Wycombe	Martyn Dawes	11/1/96	11,219	3,148	4.8	416	53%

Notes: 1 Floated 2 Acquired †Rankings are based on compound annual growth over a four-year period. All figures were taken from Companies House records on March 2, 2006. *The latest available figures are referred to as "2005" numbers, and typically refer to the an 04/05 tax year, but in some cases may refer to accounts for 03/04. The corresponding figures for "2002" may therefore refer to accounts for 00/01. The exact V/E details are available with the full report. Contact feedback@realbusiness.co.uk